



accelerating change
optimising potential

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***Thought for the day:
Without involvement, there is
no commitment, without
commitment there is no
relationship...***



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How do you lead your boss?

Hi Everyone

As part of rethinking my web page, I have been reflecting on the types of issues and challenges my coaching clients want to work through...and guess what our relationships with our boss typically forms part of our discussions...this was further re-inforced when my husband came home from work the other day.....not very happy with his boss...but how often do we step outside of our daily interactions with each other and consider how we might take the 'lead' in creating a great working relationship ...so go ontry these coaching hints and tips over the next seven days and see them make a difference.....

- You don't have to like them to find out what makes them tick
- Find out what they have to personally deliver, go out of your way to help them make this happen
- Build trust by being open and honest with them
- Observe their style, and then adapt yours accordingly
- Stick to your values and what you believe in, be consistent and your boss will recognise and appreciate your input
- Don't be afraid to admit when you've got something wrong – you'll earn their respect
- Keep them abreast of the work you do – builds reassurance, helps them let go of control
- Be prepared to give them 'tough' feedback sensitively, shows self confidence
- Enquire about their week ends, family, dogs, hobbies – show an interest in them as people
- FinallyOffer to take **them** for a coffee –sometimes we forget they are human too

Remember, ultimately we spend a lot of time interacting with our boss, we all know the adage....seek first to understand before being understood...but how many of us put it into practice? Involve your own people to do the same for you – help them along the way by showing your human side.....

Take care
Caroline

You are welcome to send coaching hints and tips to colleagues and friends; although may I ask you to forward it in its entirety, rather than "cut-and-paste"

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